## Message Text

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PAGE 01 STATE 119294 ORIGIN EUR-03

INFO OCT-01 ISO-00 ONY-00 /004 R

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APPROVED BY EUR/EE:NGANDREWS
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R 102119Z MAY 78 FM SECSTATE WASHDC TO AMEMBASSY SOFIA

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FOR MAGEE FROM ANDREWS

E.O. 11652: GDS

TAGS: OGEN

SUBJECT: OFFICIAL-INFORMAL

1. AMBASSADOR GRIGOROV ON APRIL 28 MET AT COMMERCE WITH ED STROH, ACTING HEAD OF BUREAU OF EAST/WEST TRADE, AND MIKE HEGEDUS, BULGARIAN DESK OFFICER. AFTER A GENERAL DISCUSSION OF POSSIBILITIES OF INCREASING BILATERAL TRADE, GRIGOROV SUGGESTED A RECEPTION AT THE BULGARIAN COMMERCIAL OFFICE IN NEW YORK FOR PARTICIPANTS IN THE PLOVDIV FAIR. STROH TOLD HIM IT WOULD BE TOO LATE THIS YEAR BUT IT WOULD BE A GOOD IDEA NEXT YEAR. STROH ALSO RECOMMENDED THAT THE BULGARIAN EMBASSY STUDY THE HUNGARIAN AND EAST GERMAN TRADE PROMOTION TECHNIQUES, ESPECIALLY THEIR SERIES OF "TECHNICAL DAYS" IN VARIOUS U.S. CITIES, FOR POSSIBLE USE IN BULGARIA'S TRADE PROMOTION EFFORTS.

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2. BULGARIAN ART EXHIBIT. BULGARIA HAS BEEN PARTICIPATING IN THE 3RD ANNUAL INTERNATIONAL MEETING OF FINE ART DEALERS AT THE WASHINGTON ARMORY, MAY 3-8. THE BULGARIANS HAVE A SMALL EXHIBIT FEATURING PAINTERS AND TAPESTRIES. THEIR OVERALL QUALITY IS POOR, WITH ONE OR TWO EXCEPTIONS. WE ARE POUCHING TO YOU A BROCHURE ON

THE MEETING AND ON THE BULGARIAN ARTISTS REPRESENTED. THE BULGARIANS HOPE TO MAKE SOME MONEY ON SALES OF THE WORKS EXHIBITED; WE HAVE NO WORD YET ON HOW SUCCESSFUL THEY HAVE BEEN. VANCE

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## Message Attributes

Automatic Decaptioning: Z Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 10 may 1978 Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event: Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE119294
Document Source: CORE
Document Unique ID: 00
Destroy: IMCI ENIX: CR

Drafter: JHGLENN:LCB Enclosure: n/a Executive Order: GS

Errors: N/A **Expiration:** 

Film Number: D780199-1198

Format: TEL From: STATE

**Handling Restrictions:** 

Image Path:

ISecure: 1

Legacy Key: link1978/newtext/t19780572/aaaacjny.tel

Line Count: 66 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1d3c30a1-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EUR

Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: CONFIDENTIAL Previous Handling Restrictions: ONLY

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 19 may 2005 Review Event: Review Exemptions: n/a

**Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 2732478 Secure: OPEN Status: NATIVE

Subject: OFFICIAL-INFORMAL

TAGS: OGEN To: SOFIA Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/1d3c30a1-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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